



Video Conferencing Products Promotion 2023

01

Market Overview

- Introduction
- Target Customer

02

Products Overview

- Product Roadmap
- Product Strategy

03

Solutions

- Board room
- Huddle Room
- Small-Middle Room
- Middle Room
- Large Room
- Auditorium
- PA system

04

Sales Guidance

- Product Highlight
- Our Advantages
- Market Case

05

Appendix

- Competitor Analysis Table

Market Overview

According to HP research, approximately 75% of office workers are investing in improving their home office environment to support new ways of working. Traditional office spaces are also being reconfigured to support mixed office and collaboration, with an investment focus on conference room solutions. According to Frost & Sullivan's report, currently there are over 90 million conference rooms worldwide, with less than 10% having video functionality. The organization expects that by 2024, the penetration of office conference room solutions is expected to increase to 30%. HP's acquisition of Poly at a premium of real gold and silver is precisely aimed at complementing Poly's products and markets, and achieving a joint layout of hybrid office by strong companies.

CY24
Market TAM¹



Workforce solutions
+8% CY21-'24 CAGR¹
Combination of Poly Lens, HP Presence,
and Teradici accelerates penetration

Peripherals market
+9% CY21-'24 CAGR¹
Refresh rates up to 5x higher
than laptops

Hybrid requires great audio and video solutions
to be seen and heard wherever you work

Work in
Office



Meeting room solutions

~\$6B TAM²

Work at
Home



Personal audio and video

~\$7B TAM³



¹ TAM based on HP internal analysis. Projections based on currently available data and estimates.

² TAM based on Frost and Sullivan, State of the Global video conferencing device market, March 2021

³ TAM for Personal audio (enterprise headsets and earbuds) based on Frost & Sullivan & Grandview Unified Communication (UC) and Business Headset Market Analysis and Segment Forecasts, TAM for Personal Video (webcams) based on Grandview Webcams Market Forecast & HP Internal Analysis

Technology Trend 2023




Enhanced Business Communication

- Easy to use
- Reduce cost and increase efficiency
- Consistent with reality

Healthcare

- Break the space limitation
- Timely medical support



Society at Large

- Interact seamlessly
- Viewing the world

Cloud-Based Communication

- Could be automatically updated and maintained
- More users worldwide




The Growth of 5G

- Increase speed and reduce latency
- Video and audio quality
- Increase the capacity of IoT equipment


Security

- Information security
- Psychological Safety



AI

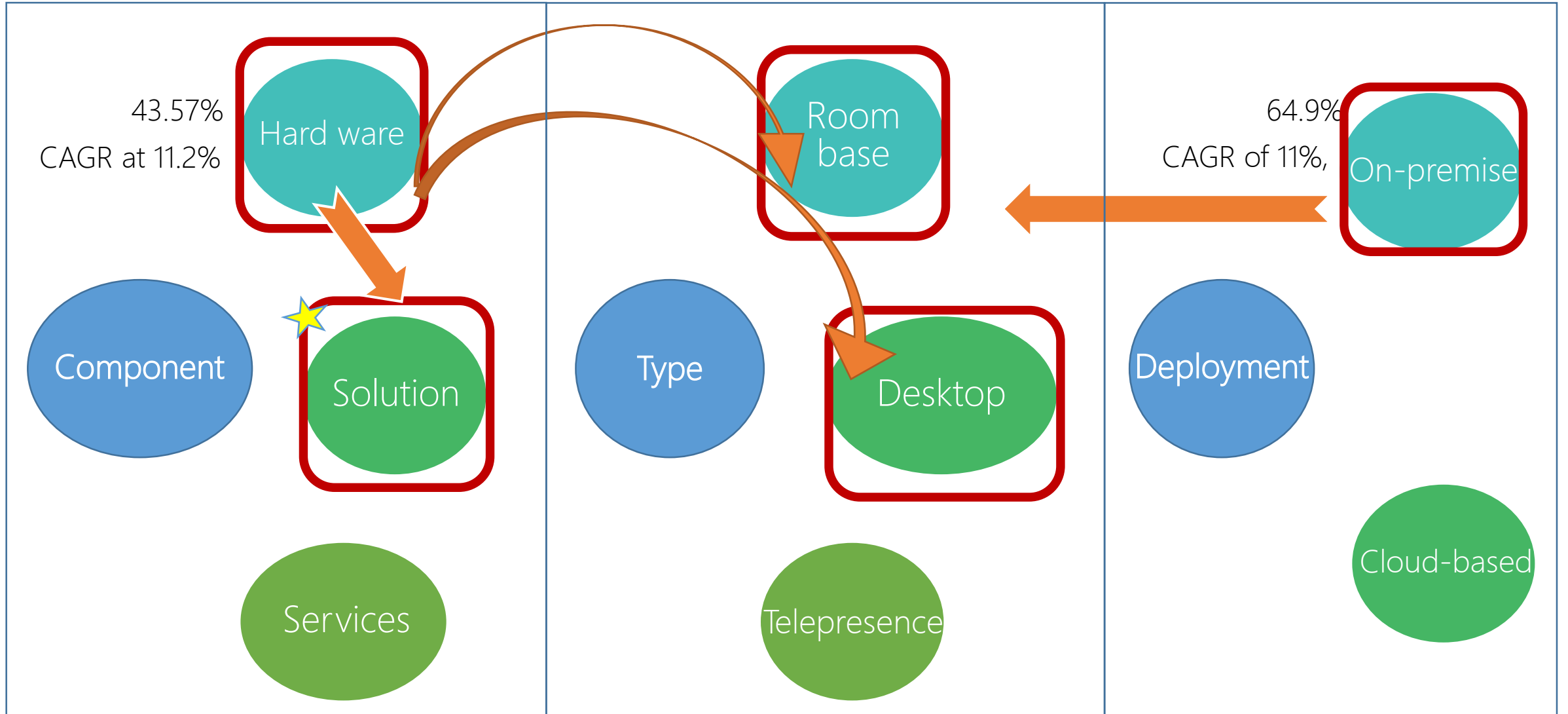
- Data analysis
- Intelligent audio and video technology
- Ignore language barriers



User Experience

- Quick start
- No software download
- Easy installation of equipment
- integrate different popular video conferencing platforms

Segment and Targets



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Dahua Products Roadmap

USB Camera

| | | | | | | | | | | |
|------------|--------------------|--------------------|---------------------------------|------------------------------|--------------------------------|---------------------------|-----------------------|--------------------------------------|----------------------------------|---------------------|
| Web Camera | | | | | | | All-in-one USB Camera | | | |
| | 1080P Webcam UC300 | 1080P Webcam UC320 | 1080P Webcam (Auto Focus) UC325 | 2K Webcam (Auto Focus) UC340 | 4K Webcam (Auto Framing) UC390 | 2K Minibar (Auto Framing) | | 1080P All-in-one USB Camera VCS-C4B0 | 4K Integrated Sound bar VCS-C5A0 | 4K 3 Lens Sound bar |

Conference Camera

| | | | | |
|-----------------------------------|-------------------------------|-------------------------------|----------------------------|--------------------------------|
| | | | | |
| Dual-eye 4K Tracking Camera XC900 | 1080P USB PTZ Camera VCS-C5B0 | HD Conference Camera VCS-C7A0 | HD Conference Camera XC800 | HD Conference Camera XC800-NDI |

Mic & Speaker

| | | | | | |
|---------------------------------------|---------------------------------------|--------------------|---------------|---------------|---------------|
| | | | | | |
| Wired/Bluetooth Microphone VCS-MCA450 | Wired/Bluetooth Microphone VCS-MCA400 | Ceiling Microphone | Headset ER110 | Headset ER200 | Headset ER300 |

Conference Reservation System

| | |
|--|--------------------------------|
| | |
| Conference Reservation Server Meeting-OA | Room Panel Display10 Display13 |

Video Conference System

| | | |
|---------------------------|---------------------------|---------------------------|
| | | |
| MCU CM6600 | MCU CM6100 | Detachable Endpoint ST520 |
| | | |
| Integrated Endpoint ST510 | Integrated Endpoint ST200 | Soft Endpoint elink |

Interactive Whiteboard

| | |
|-----------------|-----------------|
| | |
| DHI-LPH-ST420 | DHI-LPH-ST470-P |
| | |
| DHI-LCH-MC410-B | DHI-LPH-MC470-P |

Conference Audio System

| | | | |
|-------------------------|--------------------------------|-----------------------------|-----------|
| | | | |
| Control Host Server | 1 to four Gooseneck Microphone | Loudspeaker | Amplifier |
| | | | |
| Digital Audio Processor | Mixer | Sequential Power Controller | |

PA System

| | | |
|------------|-------------------|-----------------------|
| | | |
| IP Speaker | IP Column Speaker | In-Ceiling IP Speaker |
| | | |
| PA system | PA system | PA system |

Dahua Products Roadmap

| Product Group | On Sale | Add in Mar. | Add in Apr. | Add in May. | Add in Jun. | |
|------------------------|--|---|--|--|--|---|
| Conference Peripherals | <ul style="list-style-type: none"> MCA450 MCA400 UC320 UC325 UC390 C4B0 UC380H 4K C5A0 UC600 SD500 | <ul style="list-style-type: none"> Ceiling microphone | <ul style="list-style-type: none"> ER200 headset | <ul style="list-style-type: none"> 4K dual lens PTZ tracking camera | <ul style="list-style-type: none"> 2K webcam UC340 | <ul style="list-style-type: none"> 2K Mini Video Bar ER300 wireless headset |
| | Conference Room Solution | | <ul style="list-style-type: none"> IP Speaker | <ul style="list-style-type: none"> UC390+MCA450+Hub Kit | <ul style="list-style-type: none"> PC mode + touch panel+... | <ul style="list-style-type: none"> PA system |
| | | Product Line Expansion | | <ul style="list-style-type: none"> Conference reservation system Room panel Reservation server | <ul style="list-style-type: none"> DHI-LPH-ST420 DHI-LPH-ST470-P 4K PTZ camera | <ul style="list-style-type: none"> Conference audio system |

Dahua Products Strategy

PERIPHERALS

E-commerce channel

More diversified product selection to meet customer needs

OEM

High-end/personal product customization (Smart whiteboard, ceiling microphone, sound bar)

Target Distributor

Differential omnidirectional mic;
Peripherals with high cost performance;
Highlighting the profit advantage of partners



SOLUTION KITS

IT channel

Add the standard Kit of conference room with continuous iteration support to open the market

Target Distributor

Improve the solution supply capacity and reach the professional market access threshold



PRODUCT EXPANSION

Solution expansion

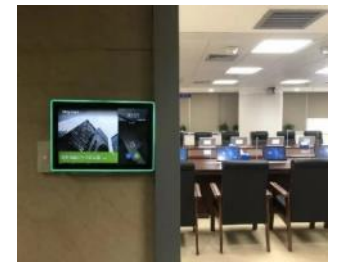
Three new product modules were added to initially establish the Hitrolink conference ecology

Expanding the Group's resource advantages

IP speaker has entered the NVR/DSS baseline, enriched the selection and stabilized the market position

AV channel

AV system integration ability + CCTV resources, equipment (Hitrolink)+integrator customer (installation) mode to establish long-term cooperation



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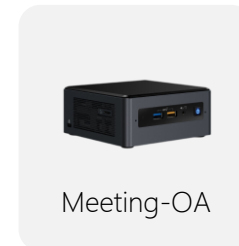
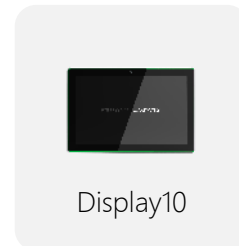
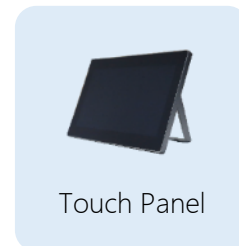
BOARD ROOM

Features

- One-stop solution
- Adapt to mainstream conference platform (Zoom/Teams/Webex etc.)
- 4K resolution display and camera
- AI functions: Auto framing and voice tracking
- Ceiling microphone

Solution

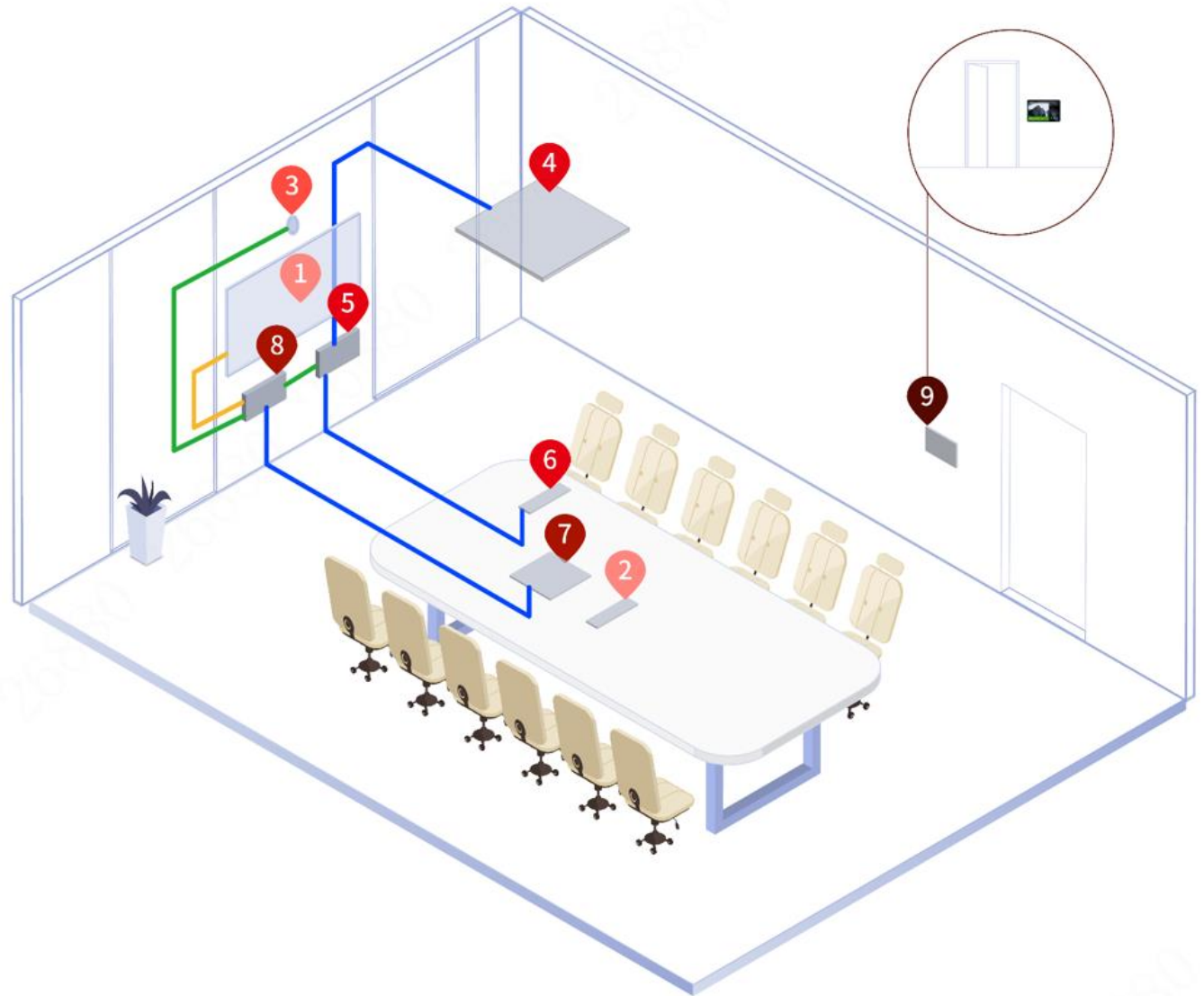
| | |
|--------------------|---|
| DHI-LPH-ST420 | 1 |
| XC900 | 1 |
| Touch Panel | 1 |
| Mini PC | 1 |
| Ceiling microphone | 1 |
| Display10 | 1 |
| Meeting-OA | 1 |



Board Room

35m²-50m² | 12-15 People

- 1 DHI-LPH-ST420 
- 2 Projector 
- 3 XC900 
- 4 ACM200 
- 5 AP100 
- 6 ACT100 
- 7 Touch Panel 
- 8 Mini PC 
- 9 Room Panel 



HUDDLE ROOM

On sale

Features

- All-in-one solution
- Flexible installation
- Convenient device management

Solution 1

| | |
|------------------------|---|
| DHI-LPH-ST420 | 1 |
| DHI-PKC-MS1A | 1 |
| Board-ISMA-C(Optional) | 1 |
| Board-IPCI5M(Optional) | 1 |

Solution 2

| | |
|----------|---|
| VCS-C4B0 | 1 |
|----------|---|



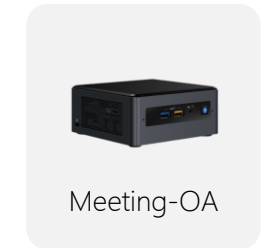
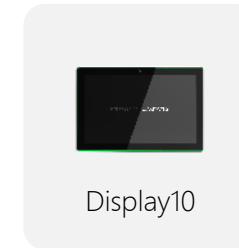
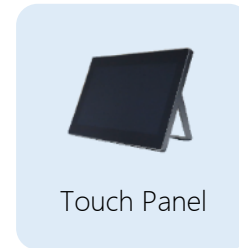
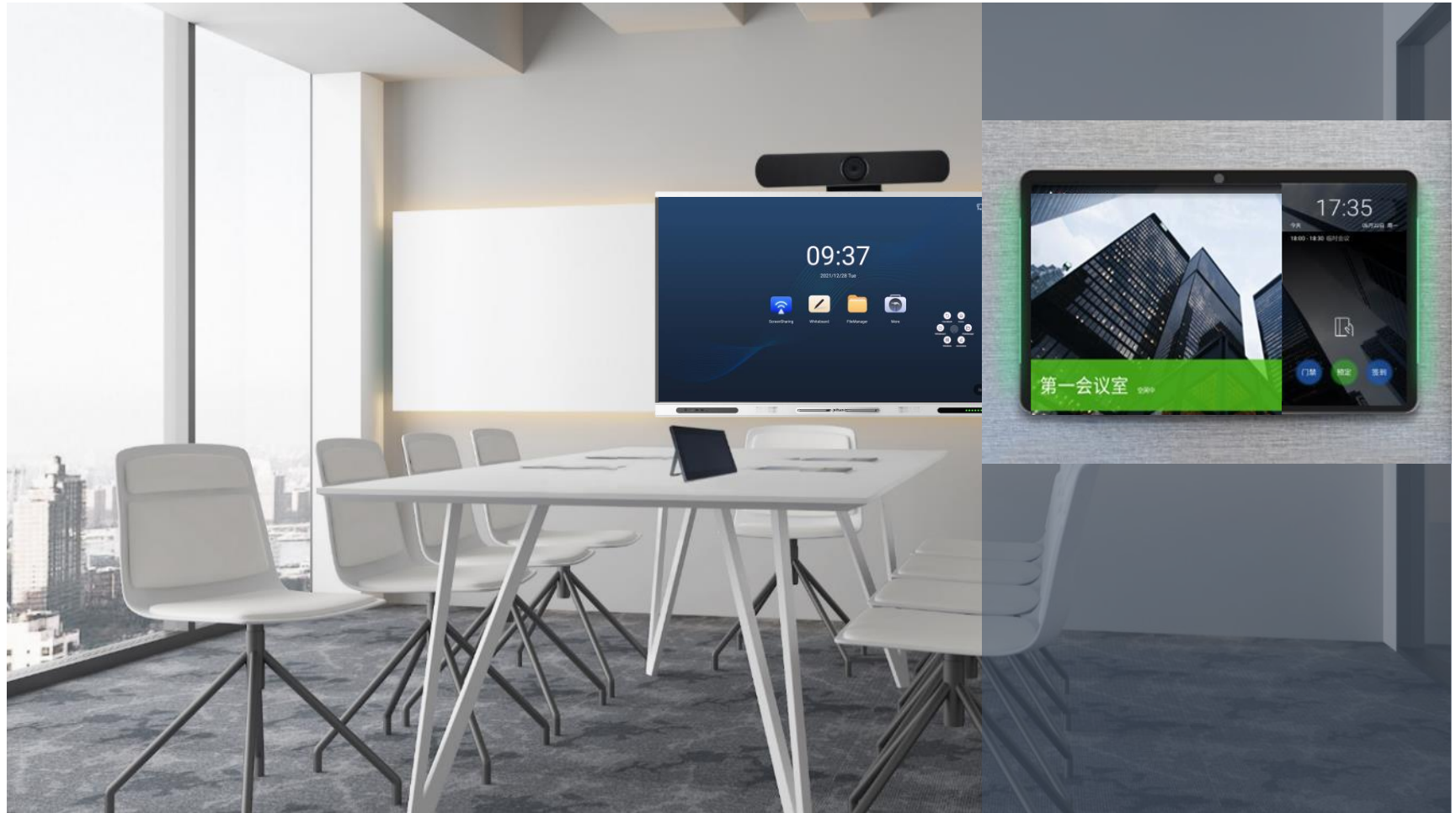
SMALL-MIDDLE ROOM

Features

- One-stop solution
- Adapt to mainstream conference platform (Zoom/Teams/Webex etc.)
- 4K resolution display and camera
- AI functions: Auto framing and voice tracking
- Windows and Android system
- Two touch screen control flexible switch

Solution

| | |
|---------------|---|
| DHI-LPH-ST420 | 1 |
| VCS-C5A0 | 1 |
| Touch Panel | 1 |
| Mini PC | 1 |
| Display10 | 1 |
| Meeting-OA | 1 |

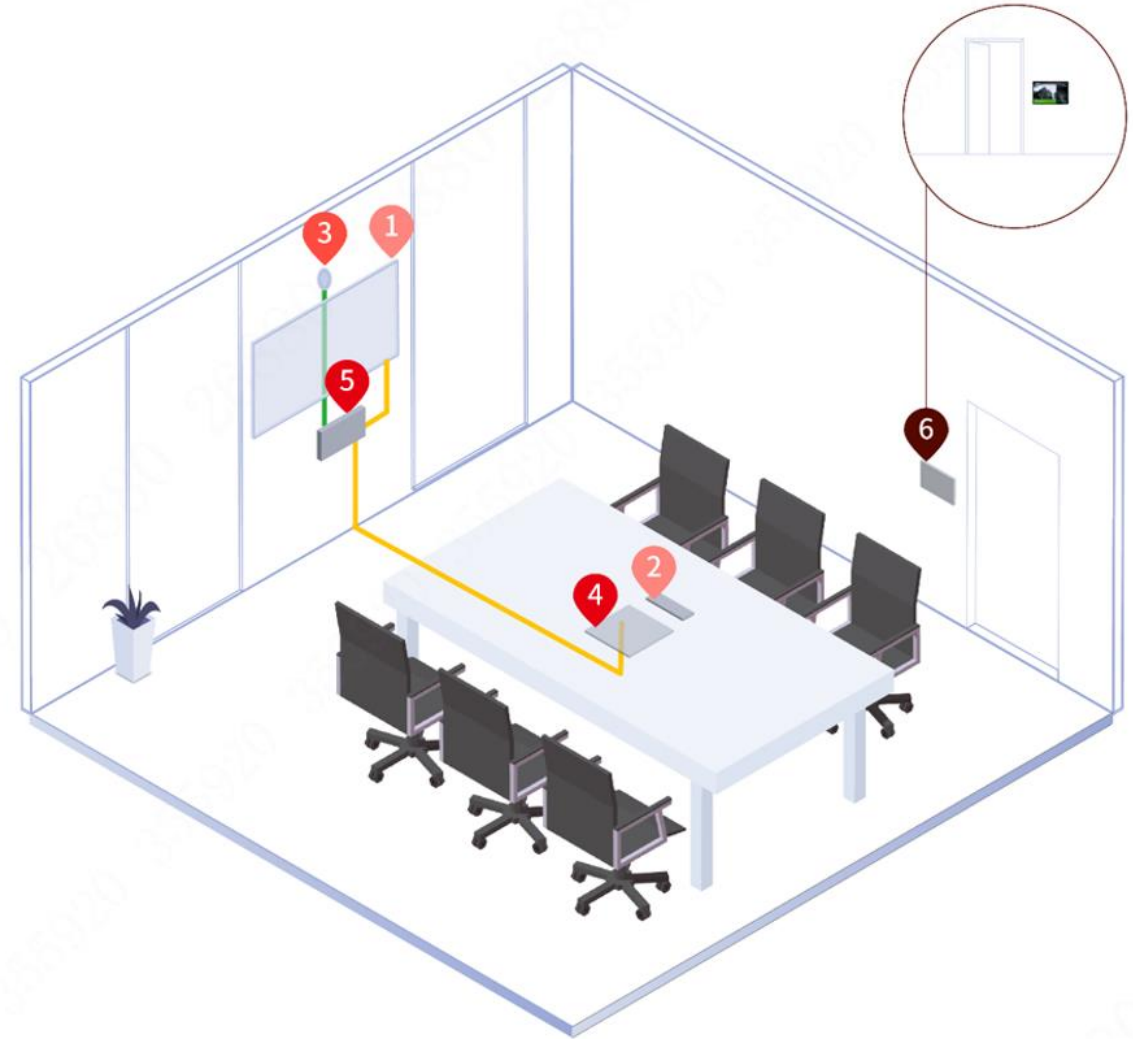


Small-Middle Room

10m²-20m² | 4-10 People

- 1 DHI-LPH-ST420 
- 2 Projector 
- 3 VCS-C5A0 
- 4 Touch Panel 
- 5 Mini PC 
- 6 Room Panel 

 USB
 HDMI



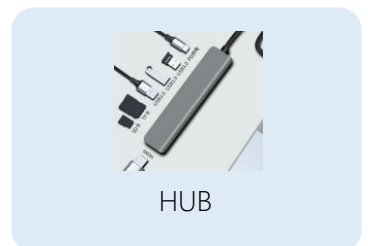
SMALL-MIDDLE ROOM (Light)

Features

- One-stop solution
- Flexible installation
- Convenient device management
- 4K resolution and display, 4m voice pick up

Solution

| | |
|----------------------|---|
| DHI-LPH-ST420 | 1 |
| UC390+VCS-MCA450+HUB | 1 |



Small-Middle Room (Light)

10m²-16m² | 4-8 People

1 DHI-LPH-ST420



2 UC390



3 VCS-MCA450



4 Hub



5 Room Panel



— USB
— HDMI



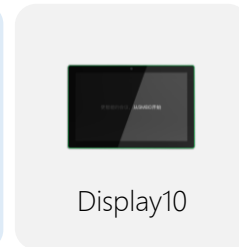
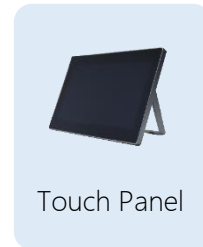
MIDDLE ROOM

Features

- One-stop solution
- No computer required
- Adapt to mainstream conference platform (Zoom/Teams/Webex etc.)
- Convenient operation

Solution

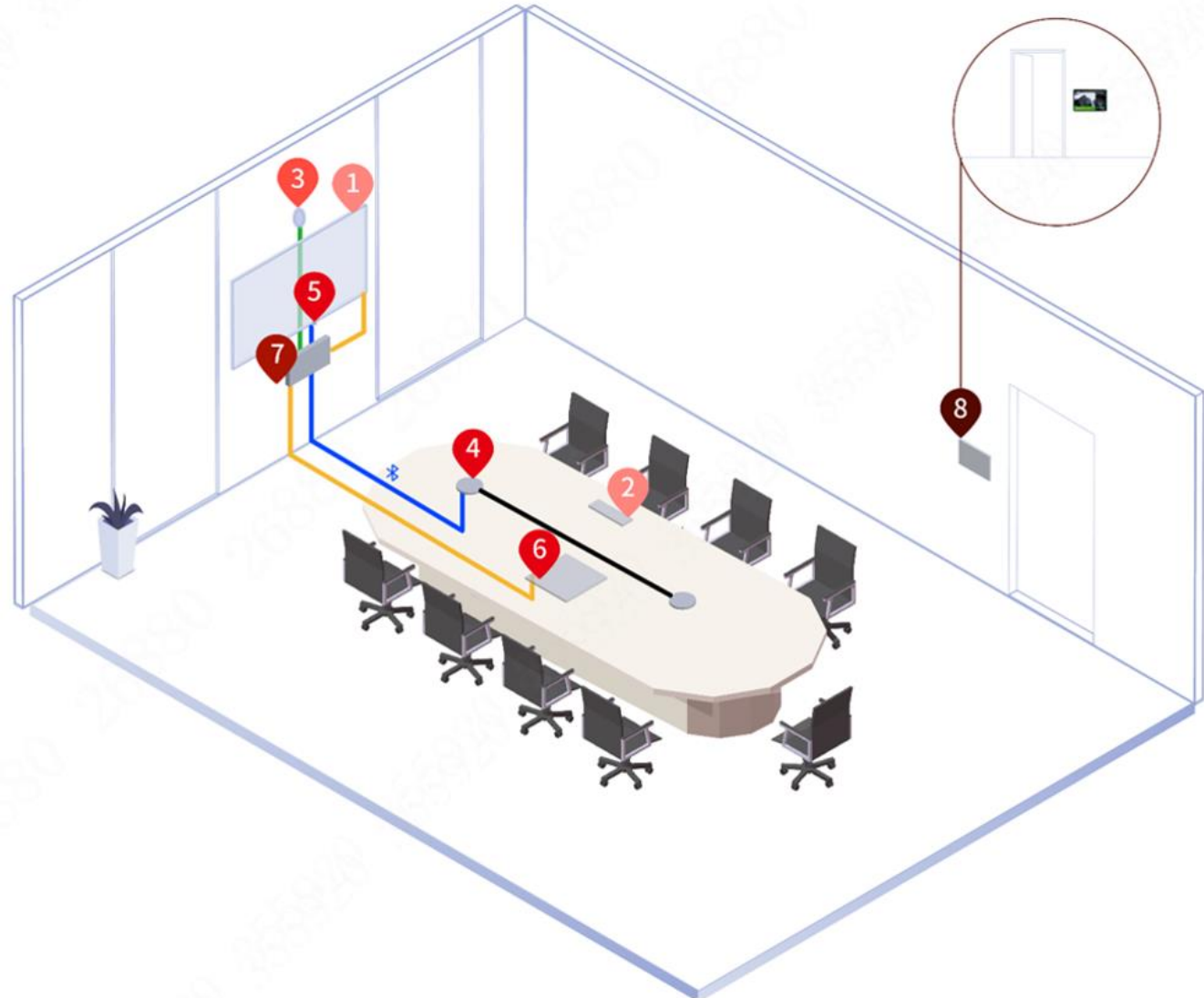
| | |
|---------------|-----|
| DHI-LPH-ST420 | 1 |
| VCS-C5B0 | 1 |
| Touch Panel | 1 |
| Mini PC | 1 |
| VCS-MCA400 | 1-2 |
| AC200 | 1 |
| Display10 | 1 |
| Meeting-OA | 1 |



Middle Room

20m²-35m² | 8-12 People

- 1 DHI-LPH-ST420 
- 2 Projector 
- 3 VCS-C5B0 
- 4 VCS-MCA400 
- 5 USB Dongle 
- 6 Touch Panel 
- 7 Mini PC 
- 8 Room Panel 



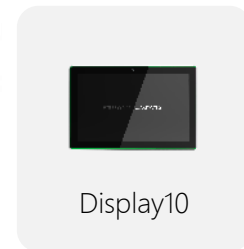
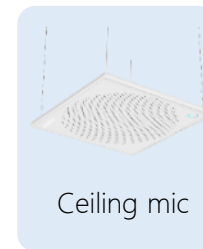
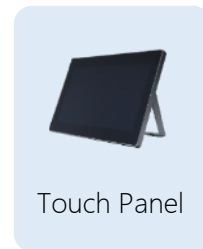
LARGE ROOM

Features

- One-stop solution
- No computer required
- Adapt to mainstream conference platform(Zoom/Teams/Webex...)
- 4K conference capacity

Solution

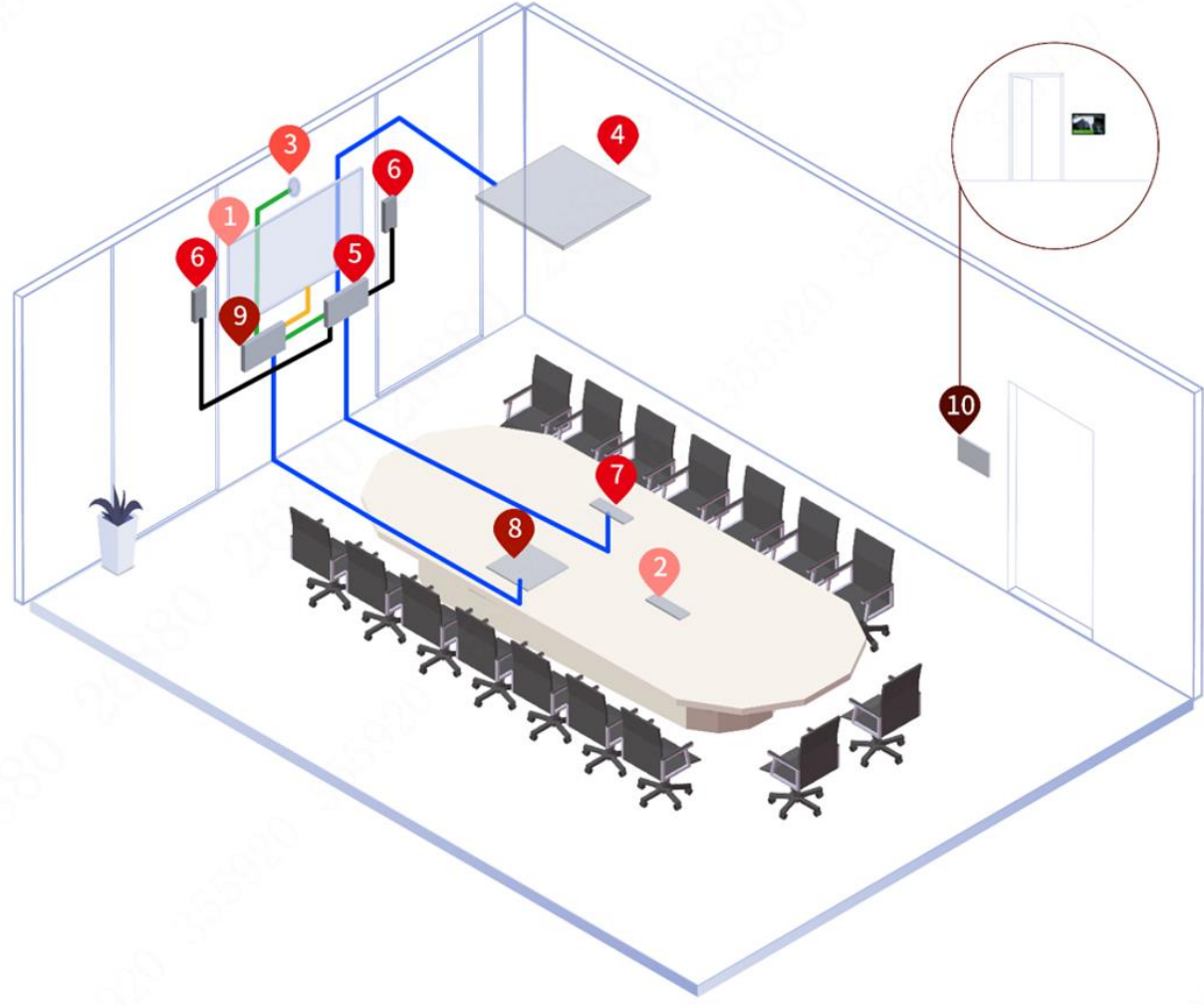
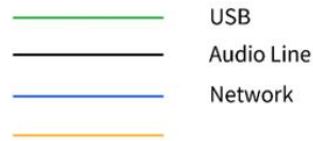
| | |
|--------------------|-----|
| DHI-LPH-ST420 | 1 |
| XC800 | 1 |
| Touch Panel | 1 |
| Mini PC | 1 |
| Ceiling microphone | 1-2 |
| Display10 | 1 |
| Meeting-OA | 1 |



Large Room

50m²-60m² | 16+ People

- 1 DHI-LPH-ST420 
- 2 Projector 
- 3 XC800 
- 4 ACM200 
- 5 AP100 
- 6 AWS100*2 
- 7 ACT100 
- 8 Touch Panel 
- 9 Mini PC 
- 10 Room Panel 



AUDITORIUM

Features

- One-stop system solution
- IOT control integration to improve service delivery value
- Professional venue acoustic design, excellent acoustic effect
- Adapt to access and handover of multiple audio and video systems

Solution

| | |
|--|-----|
| DHI-LPH-ST420 | 1-2 |
| XC800 | 1-2 |
| Control System (including server & controller) | 1 |
| Speech & Discussion System (including host & mic) | 1 |
| Loudspeaker & Amplifier | 2 |
| Audio Processor & Mixer | 1 |
| Ceiling microphone | 1 |
| Display13 | 1 |
| Meeting-OA | 1 |



DHI-LPH-ST420



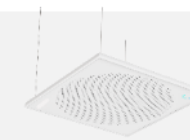
XC800



Display13



Meeting-OA



Ceiling mic



Loudspeaker



Amplifier



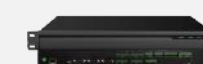
Digital Audio Processor



Mixer



Sequential Power Controller



Control Host Server



1 to 4 Gooseneck Microphone

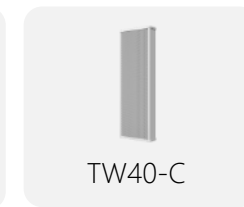
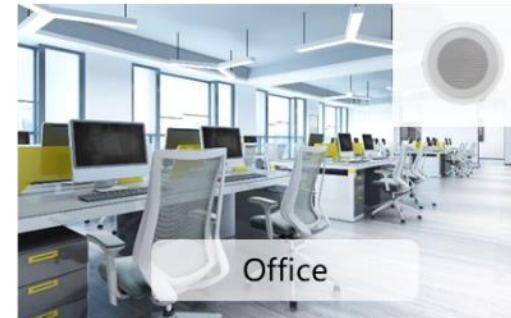
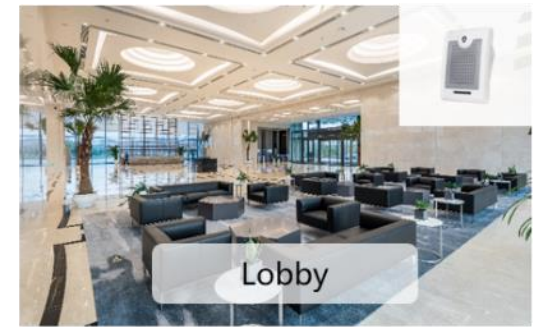
PUBLIC—PA SYSTEM

Features

- For Building system, highway, campus, shopping mall, etc.
- Complete product system and diverse product selection
- A large number of successful projects in China
- Could supply full IP system solution, easy installation and long distance capacity

Solution

| | |
|------------------------|---------|
| S17-C | 1 |
| TW07 | 1 |
| FW119 | 1 |
| TW40-C (diverse types) | depends |
| M16 | 1 |
| T6629 | 1 |
| SW05 | 2 |
| A6611 | 1 |
| BW60 + W20 | depends |



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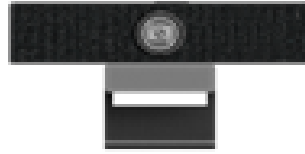
- Competitor Analysis Table

WEBCAM-Stronger & More Diverse

Capability upgrade
Cover all you
want

May.
Coming soon

2K Mini Bar



Feb.
Coming soon

UC340



UC325



UC320



UC300



4K Webcam



Good video partner

- Auto framing +Auto Focus
- Camera+Speaker+Microphone, All-in-one solution

Create your real time meeting

- Smooth Privacy Cover+2 stands+ 4m Omnidirectional Mic= Close to reality
- 4K +8MP+120° view = Reproduce reality
- Auto framing + Auto WB= Better than reality

ALL-IN-ONE CAMERA-One Stop Solution

VCS-C4B0



Microphone

Speaker

LED Light



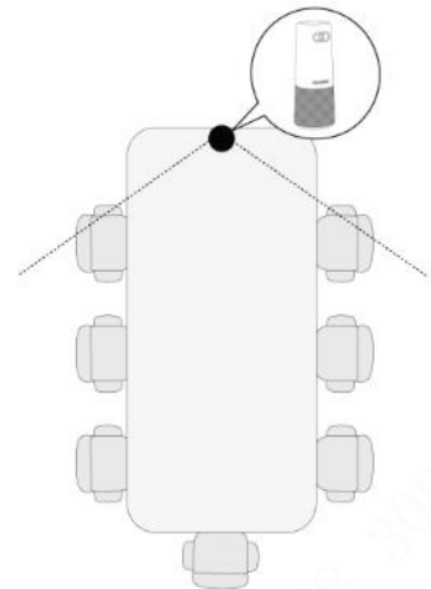
Function Keys

- Camera On/Off
- Volume Down/Up
- Mute

1080P Camera

USB Type-C

- 1080P FHD image sensor
- 100° Ultra wide angle (horizontal)
- 99% AI noise reduction/AEC/ANS/AGC, strong double speak inhibition
- Built-in 4-element omnidirectional microphone array, 4 - 6m pickup distance
- High-quality wideband speaker
- Compatibility with mainstream software
- USB2.0 Type-C connection, Plug & Play
- Aesthetic design, fashionable and simple



ALL-IN-ONE CAMERA-One Stop Solution



Meeting



Remote
Collaboration



VCS-C5A0

AI Noise Reduction+ BF Mic with 6m pick up

High Compatibility

4K+Auto-Framing+Speaker Tracking

7m cable + New package (lower costs)



MIC & SPEAKER

VCS-MCA450

Enjoy your time with friends and music

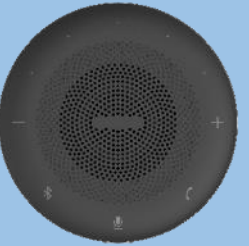
- For brand OEM
- For IT personal market
- fashion appearance
- For price sensitive customer
- For discussion and chat
- --excellent microphone and audio



VCS-MCA400

Create your value in collaboration and meeting

- For IT conference market
 - For quality sensitive customer
 - Business style appearance
- Support cascade expansion distance

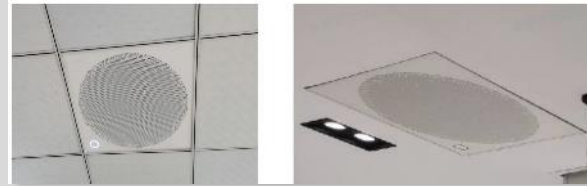


MIC & SPEAKER

Mar.
Coming soon



Embedded installation



Ceiling installation



Product Features

- 91-Element Microphone Array
- 12 Deep Side lobe Beamforming
- 8m effective Pickup Range
- Daisy-Chain Up To 8 Devices
- AI Noise-Suppression
- True Full Duplex
- Digital Signal Processing (DSP)

Product Value

- Solve the problem of unstable signal on wireless microphone, when the scene is larger and the environment is more complex
- Hub with audio processor and amplifier, be able to adapt to existing sound reinforcement system
- High gross profit per product
- Better value-added space for installation services



Applications



STUDY



WORK



GAME

Mar.
Coming soon



- ER110**
3.5mm/USB2.0
- For High cost-performance
 - For project bidding



- ER200**
USB2.0/USB type-C
AI Noise Reduction
- For OEM
 - For e-commerce

May.
Coming soon



- ER300**
Bluetooth/USB type-C
AI Noise Reduction
- For high quality
 - For e-commerce
 - For IT channel

CONFERENCE CAMERA-Wider Eyes & Smarter Brain

XC800

HD PTZ camera

4K@30fps, 12x optical zoom

Pan:±120°, Tilt:-30°to 30°

- For ceiling install demand
- For AV conference solution
- For 12-15 people room

May.
Coming soon



April.
Coming soon



VCS-C5B0

All-in-one USB camera

1080p/10x optical zoom

- For high cost performance
- For OEM
- For 8-12 people room

On going



XC800-NDI

All-in-one USB camera

NDI --faster and more stable for long distance connection and transmission

XC900

Tracking PTZ camera

4k@30fps ,16x optical zoom

Pan: -170° to 170°, Tilt:-30° to 30°

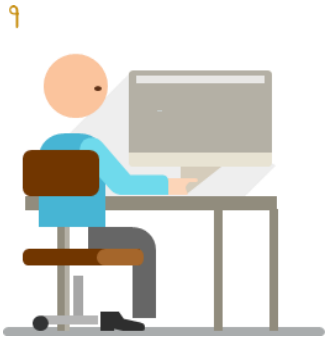
- For high quality distributor
- For high-end OEM
- For project bidding
- For 10-18 people room



CONFERENCE RESERVATION SYSTEM

- System Function

1



Before the meeting

1. Meeting booking
2. Schedule establishment
3. Room panel display design

2



Multiple ways to sign in

1. Office ID Card
2. Face recognition

3



Automatic conference room release

1. No one attend
2. Meeting timeout

4



Conference statistics

1. Statistical chart
2. Sign-in report
3. Conference documents

CONFERENCE BOOKING

- Server and Room panel

April.
Coming soon



Indicator



Card reader



IOT gateway



Touch screen



POE



Timing power

display10/13

Room Panel

- Support OEM
- Support third party software(Android)

Meeting-OA Server

- Support Language customization
- Support third party access



Quick
booking



Advanced
booking



Information
display

DeepHub WHITEBOARD



DHI-LPH-ST420



DHI-LPH-SC470-P



DHI-LCH-MC410-B



DHI-LPH65/75/86-MT440-C



DHI-LPH-MC470-P

Basic

classic

professional



DHI-LCH-MC410-B Features:

- 55"/65"/75"/86" 4K DLED display
- Zero Air Gap technology
- Superb writing
- Screen sharing
- Office document support
- All-in-One Design
- Android 9 system
- Dual OS, Android & Windows



DHI-LPH-MC470-P Features:

- 65"/75"/86"/98" 4K DLED display
- Zero Air Gap technology
- Superb writing
- Screen sharing
- Office document support
- Fingerprint lock
- AI features
- All-in-One Design
- Android 11 system
- Dual OS, Android & Windows



DHI-LPH-ST420 **Features:**

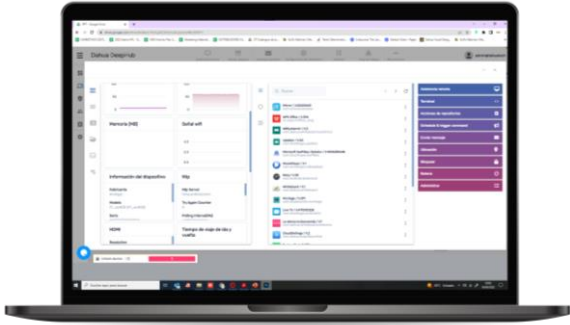
- 65"/75"/86" 4K DLED display
- Zero Air Gap technology
- Superb writing
- Screen sharing
- Office document support
- AI features
- Android 11 system
- Dual OS, Android & Windows



DHI-LPH-SC470-P **Features:**

- 65"/75"/86" 4K DLED display
- Zero Air Gap technology
- Superb writing
- Screen sharing
- Office document support
- AI features
- 65W & 15W PD charging via Type-C
- Optional plug-in camera
- Built-in 8 array mic
- Android 11 system
- Dual OS, Android & Windows

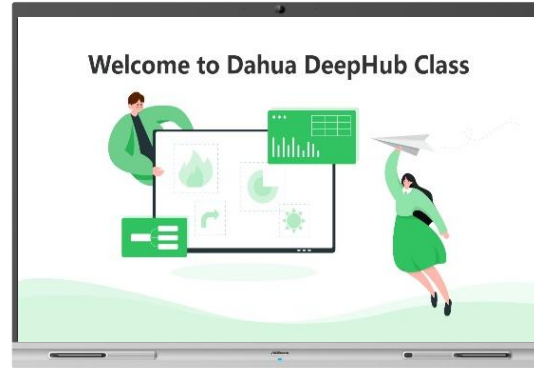
1. Equipment management software



DMS Software(Cloud)

- Remote device management
- Device settings
- Industry Leading platform compatibility

2. Classroom teaching software



DeepHub Class

- Cloud-based course preparation and presentation
- Native course presentation

3. Screen interactive software



Support for all devices and streaming protocols:



Cast

- Cast to the big screen from any device
- Share screen from anywhere, across any network
- Two-way collaboration



Broadcast

- Share content from your Deephub interactive display to any connected participant.

IP SPEAKER

Standard Baseline Product

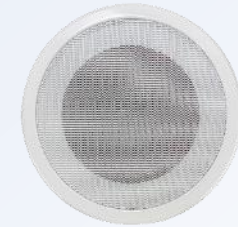


Outdoor Waterproof



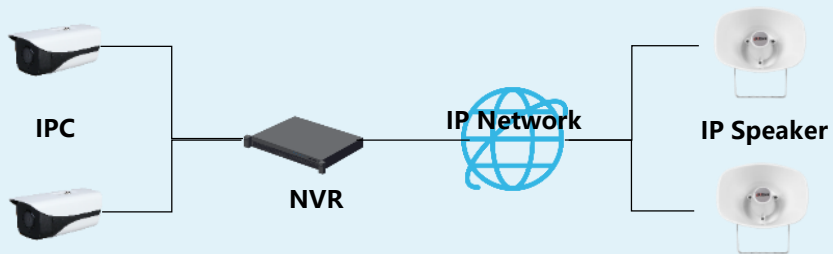
Feb.
Coming soon

Indoor Public Places

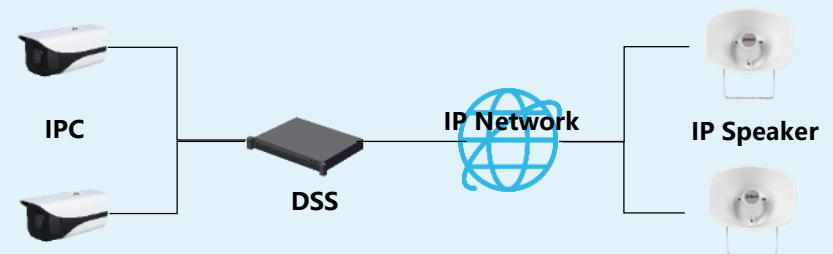


Feb.
Coming soon

Support
Onvif



Support IP tool
Terminal config.



Support
remote talk

IP SPEAKER-Application Cases



Tourist Attractions

Recognize the dangerous event and trigger the broadcast to automatically play the warning recording or the remote shouting of personnel to avoid safety accidents



Factory Workshop

Supervise the safety production process. If anyone is found to be near, it will automatically broadcast a reminder immediately like: the machine is dangerous, it is forbidden to approach



Water Boundary

Mark out the alarm range and broadcast the warning tone automatically to avoid casualties caused by falling into the water



Museums and Ancient Buildings

Smart marketing, automatic broadcast of exhibits, combined with the local cultural cycle broadcast exhibition content overview



Private Residence

Security of living quarters to drive away suspicious persons, identify fire hazards, and notify emergency, etc.



Construction Site

Safety production at the construction site is the most important. For violations, video screening is used to trigger automatic call or manual call from the monitoring center











Storage

The warehouse park covers a wide range, the border crossing alarm, behavior analysis, fire identification and remote call are coordinated to complete security



Gas Station

Use video to identify potential hazards, and broadcast automatic voice alerts immediately if found; The same applies to other energy stations

| | UC380H | UC390 | Logitech BRIO | Jabra PANACAST 20 | Yealink UVC30 room | Nexigo N950 | Nexigo N950P | Nexigo N970P |
|------------------|---|---|---|---|---|---|---|---|
| Image |  |  |  |  |  |  |  |  |
| Lens | 1/2.5 inch CMOS 8.29M pixel | 1/2.8 inch CMOS, 8M pixel | 13M pixel | 13M pixel | 1/2.5" CMOS, 8.51M pixel | 8.5M pixel | 1/2.8 inch SONY Starvis 8.5M pixel | 1/2.8 inch SONY Starvis 8.6M pixel |
| View angle | 120° | 110° | 82.1° | 90° | 120° (对角) | 90° | 90° | 83° |
| Digital zoom | No | No | 5x | Up to 3x lossless digital zoom at 720p | 3x | Up to 5x lossless digital zoom at 1440p | Up to 5x lossless digital zoom at 1080p@30fps | Up to 10x digital zoom at 4K@30fps |
| Video format | H.264/MJPEG/YUY2/NV12 | H.264/MJPEG/YUV | not mentioned | not mentioned | not mentioned | MJPEG/YUY2 | MJPEG/YUY2 | YUY2/MJPG/NV12/H.264 |
| Build-in mic | 2 mic | 4 Units MEMS Microphone | 2mic | 3 mic | mic quantity not mentioned | dual linear array MEMS microphones | dual linear array MEMS microphones | Dual noise-canceling mics |
| Pick up distance | 6m | 4m | 1.22m | / | 2m | / | / | up to 20 feet (≈6m) |
| Lens cover | No | Yes | Yes | No | No | Yes | Yes | Yes |
| Auto focus | No | No | Yes | No | No | No | No | No |
| Auto framing | Yes | Yes | No | Yes | Yes | No | No | Yes |
| Interface | 1 * USB3.0 Type-B | 1 * USB2.0 Type-C | USB3.0 Type-A (compatible with USB 2.0 and Type C1)) | 1 * USB3.0 Type-C | 1 * USB 3.0 | 1 * USB Type-A to Type C 1 * USB Type-C to Type C | 1 * USB Type-A to Type C 1 * USB Type-C to Type C | 1 x USB-B to USB-A Cable (3.0) |
| USB cable | 1.5m | 3m | 2.2m | 1.5m | 3m | / | / | 9.8feet (≈3m) |

| Appearance | VCS-C4B0 | BCC950 | CCONNECT | EVC300 |
|--------------------|---|---|---|---|
| |  |  |  |  |
| FOV(H) | 100° | 70.42° | 82.1° | 90° |
| Microphone | 4 Units MEMS mic+1 speaker | 1mic+1speaker | 1mic+1speaker | 1 mic+1speaker |
| Pick-up distance | 4~6m (radius) | 1.8 (radius) | 3.6m (radius) | 4m |
| Mic bandwidth | 140Hz ~20kHz | 200Hz - 8kHz | 140Hz - 16 kHz | 20Hz-15kHz |
| AI Noise Reduction | Yes | No | No | No |
| USB cable | 1.5m | 2.4m | 1.8m | |

| Brand | Dahua | Logitech | Logitech | Clearone | JABRA | Yealink |
|------------------|---|--|---|---|---|---|
| | VCS-C5A0 | MEET UP | Rally bar mini | Versa Media bar | PANACAST 50 | UVC40 |
| Appearance |  |  |  |  |  |  |
| Lens | 8.51MP,CMOS | 8MP CMOS | 8MP CMOS | 8MP CMOS | 8MP CMOS | 20MP CMOS |
| FOV(H) | 120°(D) 110° (H) +15°PTZ | 120° (D) 113° (H) | 120° (D) 113° (H) | 110° (H) | 180°(H) | 133°(D) |
| Zoom | 5× (digital) | 5× (digital) | 4× (digital) | 4× (digital) | 6x (digital) | 8 x (digital) |
| Resolution | 4K30fps | 4K30fps | 4K30fps | 4K30fps | 4K30fps | 4K@30fps |
| Video format | MJPEG : 4K@30fps YUV2 : 2K@30fps | MJPEG 4K@30fps YUV 1080p@30fps | MJPEG | not mentioned | not mentioned | MJPEG 4K@30fps |
| Microphone | Beam Forming mic×4 | Beam Forming mic×3 | Beam Forming mic×6 | Beam Forming mic×4 | Beam Forming mic×8 | Beam Forming mic×8 |
| Pick-up distance | 6m | 4m | 4m | 7.5m | not mentioned | 6m |
| Speakerphone | 8W | Support Speaker | Support Speaker | Support Speaker | Support Speaker | 5W |
| Bluetooth | Bluetooth 5.0 | √ | × | × | √ | × |
| Speaker tracking | √ | × | × | × | × | √ |
| Auto-Framing功能 | √ | √ | √ | √ | √ | √ |

| | VCS-MCA450 (small room) | VCS-MCA400 (Medium & Large Room) | HIKVISION DS-VS2U | Anker PowerConf A3301 | Jabra 510 | Poly Sync20 |
|------------------------|---|---|---|---|---|---|
| ID |  |  |  |  |  |  |
| Voice pick up distance | 5m | 4m | 5m | 3-5m | 1.5m | 2m |
| Num of microphone | 4 | 3 | 8 | 6 | 1 | 3 |
| Connection | Bluetooth+USB+NFC | Bluetooth+USB | USB | Bluetooth+USB | Bluetooth+USB | Bluetooth+USB |
| Bluetooth Version | 5.1 | 4.0+EDR | — | 5.0 | 3.0 | 5.1 |
| Battery | 2000mAh | 2200mAh | 3700mAh | 6700mAh | | 3200 mAh |

Mic & Speaker-Product Comparison

| Philips PSE0500 | thinkplus pocket | Yealink CP700 | Yealink CP900 |
|---|---|---|---|
|  <p>POLY SYNC 20</p> |  |  |  |
| 4~6m | 1.5m | 1.5m | 2m |
| 4 | 2~3 | 1 | 6 |
| Bluetooth +USB | Bluetooth+USB | Bluetooth +USB | Bluetooth +USB |
| | 5.0 | 5.0 | 4.0 |
| | — | 1420mAh | 2450mAh |