

Yealink

СДЕЛАЙТЕ КОММУНИКАЦИЯ ПРОЩЕ И ЭФФЕКТИВНЕЕ

Ведущий мировой поставщик, покрывающий все корпоративные решения UC&C.



Unified Communication
Solution



Video Conferencing
Solution



Personal Communication
Solution

Yealink 中国

Первоклассный, универсальный эксперт по отрасли

Segmentation focus, keep pushing for the top in UC&C field

TOP 1

2021 Global IP & SIP Phone Market Share

TOP 5

2021 Global Video Conferencing Shipment

Market Leader

World Video Conferencing Device Market

2021

Yealink ranks NO.1 in Global IP&SIP Phone Market & Top 5 Video Conferencing Shipments

2018

Yealink ranks No.1 in Global Open SIP Desktop Phone Shipments

2017

Yealink (300628) successful IPO

2015

- The first video conferencing system is released
- Yealink becomes **Microsoft global strategic partner** and **Zoom hardware partner** and

2005

Yealink becomes the world's top 1 USB phone supplier

2001

Establishment

TOP-NOTCH, UNIVERSALLY RECOGNIZED INDUSTRY EXPERT

Trustworthy, recognized by our partners and customers

| 110+

Partners

| 210+

Distributors

| 500,000

Customers



Глобальное признание рынка

Золотой коммуникационный партнер Microsoft



NO.1

Самый быстрорастущий партнер Teams Room B21 финансовом году Microsoft —рост MTR в годовом исчислении на **550%**

NO.1

Microsoft Teams Доля рынка телефонов - - рост числа телефонов Teams в годовом исчислении на **155%**

First

Поставщик настольных телефонов Full-Range Teams по всему миру

First

Полный ассортимент продуктов для Microsoft Teams

GLOBAL MARKET RECOGNITION

ZOOM Hardware Partner

zoom | Yealink

Since
2016

Deep cooperation and joint
R&D relationship

First

One of the first hardware partners of Zoom

Full-

range of Yealink solutions for Zoom Phone, Zoom Rooms and Zoom Meetings

"Our partnership with Yealink provides Zoom customers with a full range of high-quality, multi-function audio and video hardware solutions built to create more simple and efficient workspaces. We firmly believe our ongoing cooperation with Yealink will continue to provide rich and pleasant communication experiences for our customers."

Oded Gal

Zoom | Chief Product



TOP-NOTCH, UNIVERSALLY RECOGNIZED INDUSTRY EXPERT

Customers' first choice

Government



Medical



Education



Manufacture



Other Enterprise



Financial



Energy



Transportation

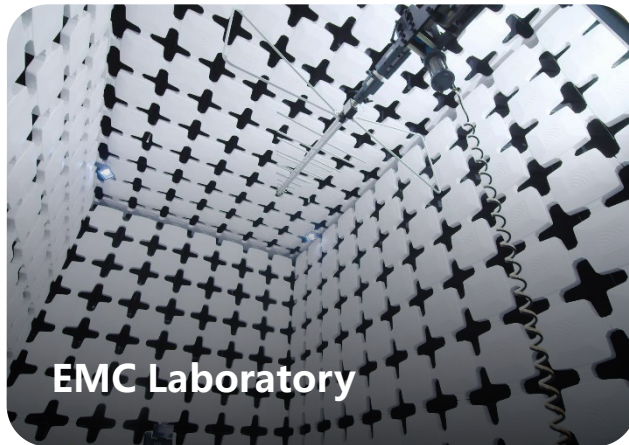


Retail



ПРОСТОЕ СОТРУДНИЧЕСТВО СНАРУЖИ, ПОСТОЯННЫЕ ИННОВАЦИИ ВНУТРИ

Constant investment in technology, pursue excellence in products



Patent Number

> 600 *



Technical Staff

> 50%



R&D Investment

>30%



Costs tens of millions

Standard International
Laboratories



Audio Intelligence

Premium Clarity



Video Intelligence

AI Tracking Pro

YEALINK INFORMATION SECURITY PROGRAM

Guaranteeing customer information security is Yealink's commitment



ISO/IEC 20000 - 1:2018

Certified complete IT service framework
Cornerstone for ensuring information security



ISO/IEC 27001:2013

Certified Information Security Management System (ISMS)
Comprehensive information security controls



General Data Protection Regulation

Test Approval by GDPR
Toughest privacy and security law in the world



System and Organization Controls 2

Independent Audit Report on Security, Confidentiality and Privacy



Industry Partner Certified



Timed penetration test by leading labs

Security Management System

Authoritative Approval

Independent Pen Test

Полный профиль для корпоративного решения UC&C

Yealink — единственный поставщик, покрывающий все корпоративные решения UC&C.

		Yealink	Poly	Jabra	Sennheiser	Logitech
Phone	IP Phone	√	√	✗	✗	✗
	DECT Phone	√	✗	✗	✗	✗
	MS Teams Phone	√	√	✗	✗	✗
	MS Teams USB Phone	√	✗	✗	✗	✗
Meeting Room	Video Conference Solution	√	√	✗	✗	✗
	MS/Zoom Room System	√	√	✗	✗	√
	Conference Phone	√	√	✗	✗	✗
	Room Schedule Display	√	✗	✗	✗	✗
	Cloud Video Service	√	✗	✗	✗	✗
Personal	Speakerphone	√	√	√	√	✗
	Personal USB Cam	√	√	√	✗	√
	Headset-USB	√	√	√	√	√
	Headset-RJ	√	√	√	√	✗
	Headset-DECT	√	√	√	√	√
	Headset-Bluetooth	√	√	√	√	√

ЕДИНОЕ КОММУНИКАЦИОННОЕ РЕШЕНИЕ

Meet the needs of voice communication in every space

Team Collaboration

Easy remote conferencing



CP965



CP925

Common Areas

Affordable for basic needs



T3 Series

Front Desk

Professional reception service



T54 W+EXP50+DD10K+W73H

Executive

Superb HD call quality
Best in class GUI design



VP59



T58W Pro with Camera

On-the-go Business

Easy wireless communication



W76P

Public Office Space

Easy collaboration for personal desktop



T4U Series



HD Voice Cost-effective

T3 Series

Basic Level Business IP Phone



Rich Features Gigabit

T4 Series

Ultra-elegant Business IP Phone



Collaboration Android OS

T5 Series

Smart Business IP Phone



Broad Compatibility Intuitive

Conference Phone

Easy HD Audio Conferencing

T5 Series IPPhone



VP59



T58W with Camera



T58W Pro



T58W Pro with Camera



T58W



T57W



T54W

T4 Series IPPhone



T48U



T46U



T43U



T42U

T3 Series IP Phone



T33G



T33P



T31G



T31P



T30P



T30

CP Series Conference Phone



CP965



CP935W



CPW935W - BASE



CP925

Business Handset DECT handset



W73H



W56H



W78H



W59R



W57R

Ruggedized Handset DECT handset



W70B(Single -cell)



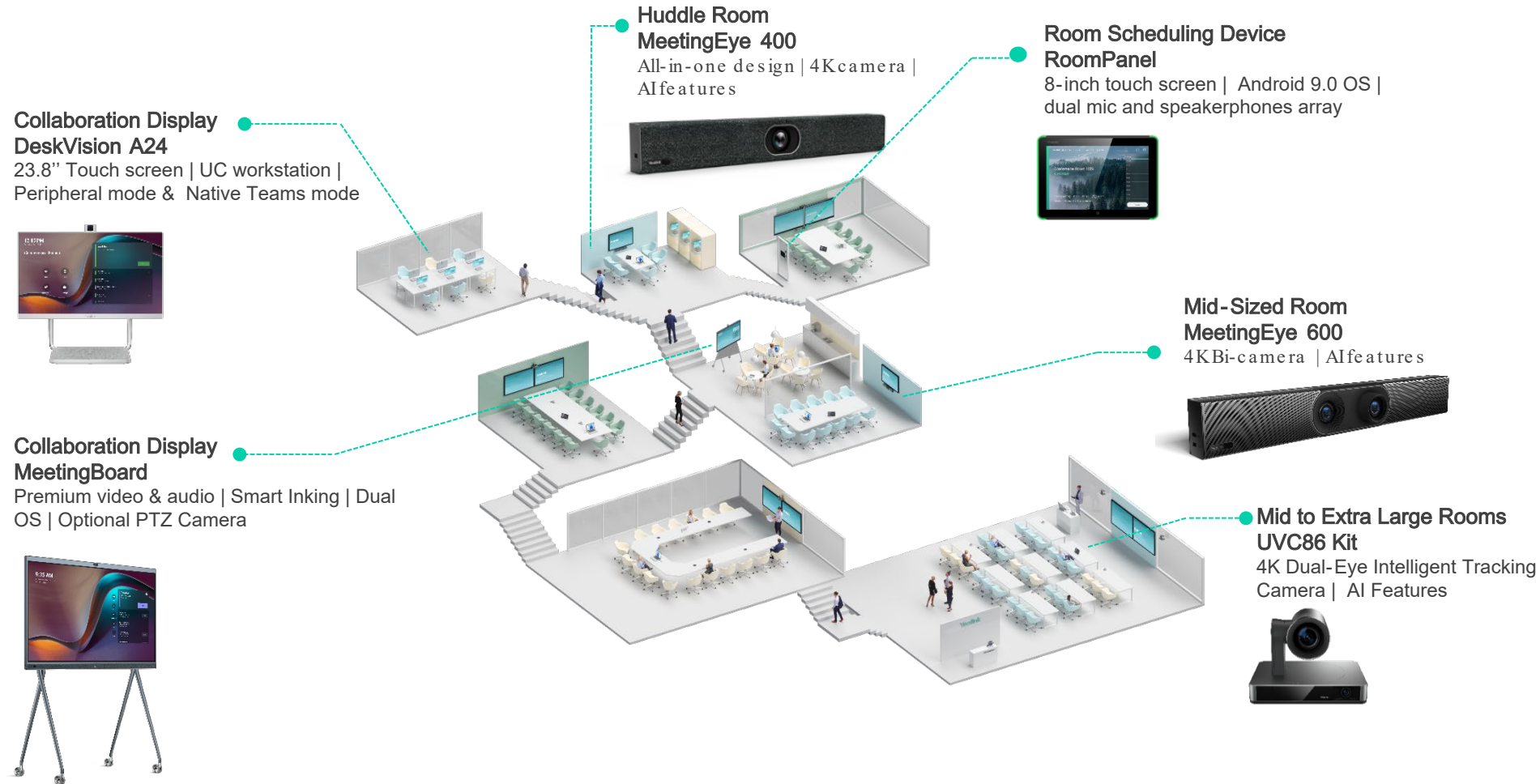
W80(Multi -cell)



W90(Multi -cell)

РЕШЕНИЕ ДЛЯ ВИДЕОКОНФЕРЕНЦИЙ

Deliver easy and intelligent meeting experience everywhere



Video Conferencing Platform



Yealink Meeting



Yealink Meeting Server

Microsoft Video Conferencing Solution



ZOOM Video Conferencing Solution



Microsoft Teams System on Android



A20
Small room



MeetingBoard65
Collaboration display



A30
Medium room



DeskVision A24
All-in-one desktop display

USB Camera



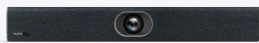
UVC20 Camera



UVC30 Room Camera



UVC34 Video Bar



UVC40 Video Bar



UVC84 PTZ Camera



UVC86 Tracking Camera

Microsoft Teams System on Windows



MVC320
Focus and Small room



MVC400
Huddle and Small room



MVC640
Medium meeting room



MVC660
Medium meeting room



MVC840
Large meeting room



MVC860
Medium and Large room



MVC940 with AVHub
Extra-Large meeting room



MVC960
Extra-Large meeting room

Zoom Rooms Appliances



A20-CTP18



A30-CTP18

Infrastructure



Yealink Meeting



Yealink Meeting Server

Zoom Rooms System



ZVC300



ZVC400



ZVC640



ZVC840



ZVC860

Personal Desktop



VP59

BYOD Meeting Kit



UVC30-CP900 -BYOD Kit



UVC40-BYOD Kit



UVC84-BYOD Kit

MeetingEye Series Room Solution



MeetingEye 400



MeetingEye 600



MeetingEye 800

Intelligent Room Devices



RoomCast



RoomPanel



RoomSensor

VC Series Room Solution



VC200



VC800



VC880

ИНДИВИДУАЛЬНОЕ РЕШЕНИЕ ДЛЯ СОТРУДНИЧЕСТВА

Tailored for personal audio & video collaboration

Redefine Personal Workstyle

All-in-one UC workstation
HD voice

WH67 DECT Wireless Headset



Anywhere Workplace

Retractable microphone boom arm
Intelligent Dynamic ANC

BH7X Bluetooth Wireless Headset



Personal Desktop Communication

HD Audio
Portable

CP900 Speakerphone



Personal Smooth Video Experience

Full HD
Smart Light*

UVC20 Webcam



Personal Efficient Communication

Flexible connection
Smooth compatibility

UH36 USB Wired Headset



USB Wired Headset



UH34/UH34 Lite
Dual/Mono



UH36
Dual/Mono



UH38
Dual/Mono

RJ Wired Headset



YHS34/YSH34 Lite
Dual/Mono



YHS36
Dual/Mono

DECT Wireless Headset



WH62



WH63



WH66



WH67

Bluetooth Wireless Headset



BH72 Lite
Black/Gray



BH72 with Charging Stand
Black/Gray



BH76
Black/Gray



BH76 with Charging Stand
Black/Gray

Webcam



UVC20



UVC30



UVC34

Speakerphone



CP900



CP700

Достижения Yealink на российском рынке в 2022 году

Yealink



Многие европейские и американские бренды уйдут с российского рынка в 2022 году. Yealink обеспечивает партнеров стабильными поставками и качественными продуктами на замену, помогая многим партнерам безболезненно пережить самый сложный период

SIP-телефоны, продажи выросли на 66% в годовом исчислении, доля SIP-телефонов yealink в России составила 57%+.



Оборудование для видеоконференций, продажи выросли на 64% в годовом исчислении

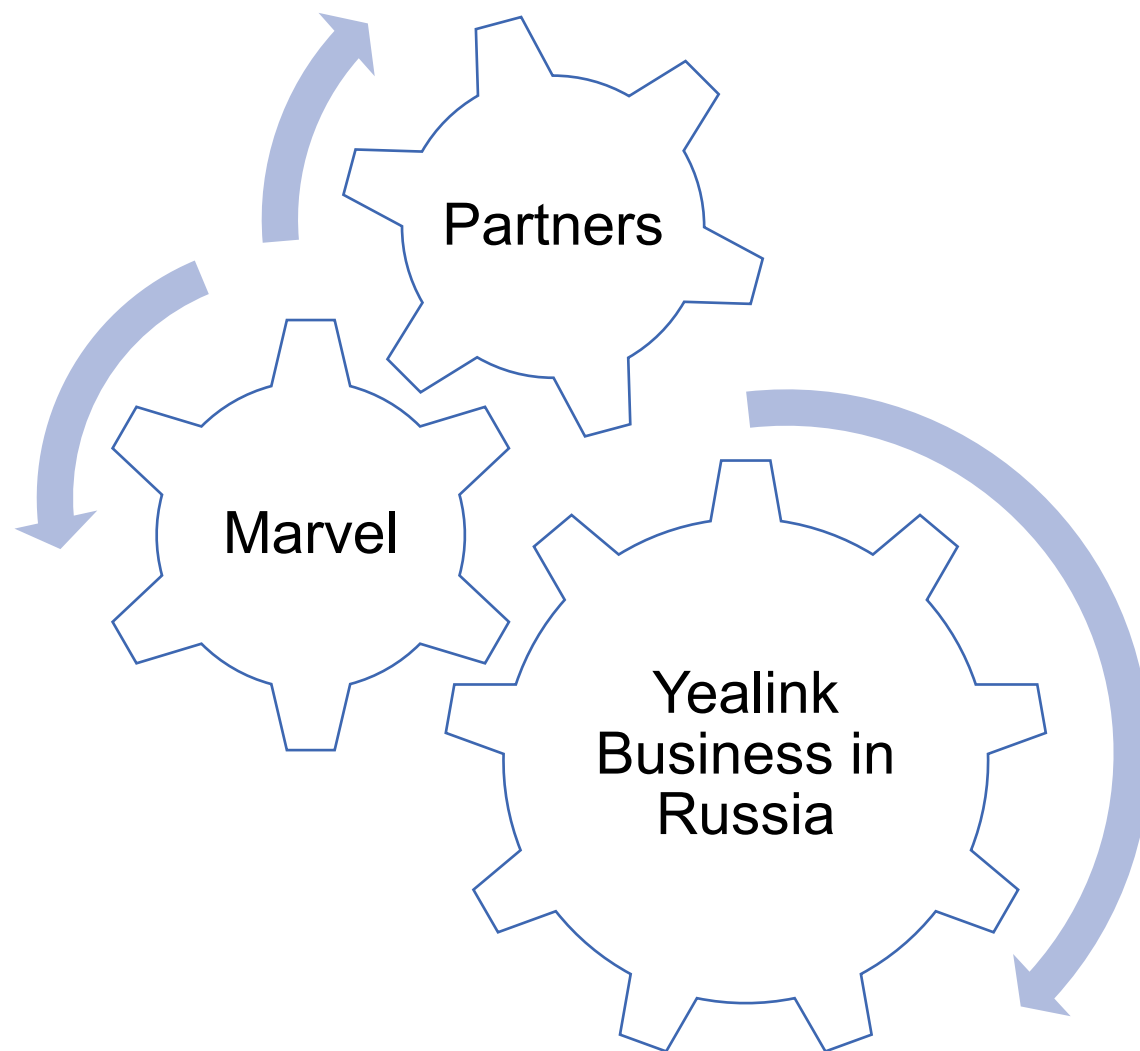


Персональные устройства для совместной работы, продажи выросли на 211 % в годовом исчислении.

Yealink

MARVEL

Дистрибуция



Yealink

THANKS

